

LAUNCH PARTIES FOR THE SPANISH PROPERTY AND INCOME RELEASE SCHEME (SPAIRS)

Launch Parties for The Spanish Property and Income Release Scheme (SPAIRS)

After much negotiation and false starts SPAIRS was launched at a series of Cocktail parties held in the Costa Blanca at Javea and Albir and Nerja, Mijas and Marbella on the Costa del Sol.

Intense interest has been generated from amongst Estate Agents, Accountants and members of the legal profession as regards SPAIRS as it fulfils many differing demands from within the expatriate community especially because of the twin problems of (latterly) rising property prices and the increased tax burden accompanying this and reduced income because of low interest rates.

Retirement should be about having time for relaxation and enjoyment without having to be frugal and cut down on certain basic pleasures. Unless one rents out or leases ones property it does not create an income - Capital growth Yes - Income No!



Costa Blanca

Picture, taken at The Kactus Hotel in Albir, shows Donald Nott with the team from Henry Woods, and representatives from Barclays Bank, Close Asset Management, Nautilus Trust Company and Hugh & Beverley Stewart from OCI Radio.

Henry Woods are delighted that SPAIRS meets clients' needs in providing the freedom and peace of mind, which the support from blue chip financial institutions provides. This was very much in evidence in the discussions with clients and the interested professionals at the cocktail parties.

SPAIRS meets clients' needs

SPAIRS is founded on the virtues of responsible lending from blue chip financial institutions whose financial stability is highly rated in the industry and which aims to focus on wealth preservation. It is offered to Henry Woods clients at a lower overall cost and with reduced risk when compared to other schemes in the marketplace.

The investment derived from the scheme is designed in such a way as to potentially generate sufficient growth to service the interest on the loan, create additional spendable income, if desired, and to provide modest capital growth over time. This provides you with a potential to the dual benefit of both appreciation in property prices and the growth of an investment.

The support given by the institutions was greatly appreciated by Henry Woods as it demonstrates their commitment and enthusiasm towards providing a 'premier service' for our clients in Spain.

It's time to make your move



Costa del Sol

Our picture, taken at the offices in Marbella, shows Donald Nott with the team from Henry Woods, and representatives from Barclays Bank, Close Asset Management and Nautilus Trust Company.